

## Innovative Management Concepts – Off Site Pricing

<u>Category</u>	<u>Feb 07 - Feb 09</u>	<u>Feb 09 - Feb 11</u>	<u>Feb 11 - Feb 12</u>
Applications Programmer	\$62.71	\$66.04	\$69.52
Applications Systems Analyst/Programmer	\$52.27	\$55.05	\$57.95
Business Process Consultant	\$72.58	\$76.44	\$80.47
Business Subject Matter Specialist	\$88.20	\$92.89	\$97.80
Business Systems Analyst	\$48.24	\$50.81	\$53.49
Chief Information Security Officer	\$139.31	\$146.72	\$154.46
Client/Server Database Manager	\$81.88	\$86.23	\$90.78
Client/Server Network Architect	\$66.55	\$70.09	\$73.79
Communication Analyst	\$49.85	\$52.51	\$55.28
Communications Facility Engineer	\$83.39	\$87.82	\$92.46
Communications Installer	\$43.47	\$45.78	\$48.19
Communications Transmission Engineer	\$75.92	\$79.95	\$84.17
Consultant	\$117.60	\$123.85	\$130.39
Curriculum Developer	\$38.54	\$40.58	\$42.72
Data Architect	\$89.02	\$93.74	\$98.69
Data Communication Manager	\$100.38	\$105.71	\$111.29
Data Security Analyst	\$61.51	\$64.78	\$68.20
Data Warehousing Administrator	\$101.62	\$107.02	\$112.67
Data Warehousing Analyst	\$78.12	\$82.27	\$86.61
Data Warehousing Programmer	\$78.12	\$82.27	\$86.61
Data/Configuration Management Specialist	\$59.43	\$62.59	\$65.89
Database Analyst/ Programmer	\$50.74	\$53.43	\$56.25
Database Manager/Administrator	\$81.86	\$86.21	\$90.76
Disaster Recovery Administrator	\$78.23	\$82.38	\$86.72
Disaster Recovery Analyst	\$84.00	\$88.46	\$93.13
E-Business Manager	\$143.66	\$151.29	\$159.28
Electronic Data Interchange (EDI) Specialist	\$64.43	\$67.85	\$71.43
Electronic Mail Coordinator	\$67.20	\$70.77	\$74.50
Engineering Subject Matter Specialist	\$99.98	\$105.29	\$110.85
ERP Analyst	\$59.89	\$63.08	\$66.41
ERP Business/Architectural Expert	\$91.71	\$96.58	\$101.68
Geographic Information Systems Analyst/Programmer	\$45.34	\$47.75	\$50.27
Geographic Information Systems Manager	\$70.83	\$74.60	\$78.54
Graphics Specialist	\$43.18	\$45.47	\$47.87
Groupware Specialist	\$51.70	\$54.45	\$57.32
Hardware Engineer	\$68.42	\$72.05	\$75.86
Help Desk Coordinator	\$52.50	\$55.29	\$58.21
Help Desk Specialist	\$42.21	\$44.46	\$46.80
Help Desk Support Service Specialist	\$50.42	\$53.11	\$55.91
Information Assurance Development Engineer	\$78.48	\$82.64	\$87.00
Information Assurance Engineer	\$77.47	\$81.59	\$85.89
Information Assurance Network Specialist	\$113.15	\$119.16	\$125.45
Information Assurance Systems/Network Specialist	\$63.00	\$66.35	\$69.85
Information Center Specialist	\$42.21	\$44.46	\$46.80
Information Security Business Analyst	\$74.66	\$78.62	\$82.77
Information Systems Administration & Planning Mgr.	\$65.25	\$68.71	\$72.34
Information Systems Training Specialist	\$54.18	\$57.06	\$60.07
Instructional Technologist	\$56.74	\$59.76	\$62.92

Current as of 10/20/2009

IMC – Off Site Pricing

IT Subject Matter Specialist	\$77.28	\$81.38	\$85.68
LAN Support Technician	\$69.30	\$72.99	\$76.84
LAN/WAN Administrator	\$75.60	\$79.62	\$83.82
LAN/WAN Integrator	\$62.35	\$65.66	\$69.13
LAN/WAN/MAN Administrator	\$53.28	\$56.11	\$59.07
Modeling and Simulation Specialist	\$109.20	\$115.00	\$121.07
Network Control Technician	\$63.00	\$66.35	\$69.85
Network Engineer	\$86.56	\$91.16	\$95.98
Network Planning Analyst	\$62.64	\$65.98	\$69.46
Network Systems Administrator	\$75.72	\$79.74	\$83.95
Network Systems Manager	\$80.77	\$85.07	\$89.56
Network/Hardware Support Technician	\$60.90	\$64.14	\$67.52
Operations Manager - Data Communications	\$69.78	\$73.50	\$77.38
Operations Manager - Voice Communications	\$93.45	\$98.42	\$103.61
Operations Systems Manager	\$84.95	\$89.46	\$94.19
Operations/Technical Support Analyst	\$75.72	\$79.74	\$83.95
Operations/Technical Support Manager	\$78.25	\$82.40	\$86.74
Ops/network LAN Administrator	\$81.40	\$85.72	\$90.24
Project Engineer	\$92.36	\$97.27	\$102.40
Project Manager	\$85.85	\$90.41	\$95.18
Publications Analyst	\$48.91	\$51.51	\$54.22
Quality Assurance Specialist	\$63.00	\$66.35	\$69.85
Scientific Subject Matter Specialist	\$136.50	\$143.75	\$151.34
Security Coordinator	\$53.28	\$56.11	\$59.07
Site Manager	\$80.83	\$85.13	\$89.62
Software Architect	\$120.62	\$127.04	\$133.74
Software Developer	\$80.77	\$85.07	\$89.56
Software Systems Engineer	\$92.13	\$97.02	\$102.14
Strategic Planner	\$110.82	\$116.71	\$122.86
Systems Administrator	\$75.72	\$79.74	\$83.95
Systems Analysis and Programming Director	\$90.87	\$95.70	\$100.75
Systems Engineer	\$99.98	\$105.29	\$110.85
Systems Management Technologist	\$60.58	\$63.80	\$67.16
Technical Editor	\$57.60	\$60.67	\$63.87
Technical Subject Matter Specialist	\$68.15	\$71.77	\$75.56
Technical Writer	\$43.24	\$45.54	\$47.94
Telecommunications Analyst/Technician	\$49.85	\$52.51	\$55.28
Telecommunications Engineer/Analyst	\$80.77	\$85.07	\$89.56
Telecommunications Manager - Multiple Incumbents	\$93.45	\$98.42	\$103.61
Telecommunications Network Help Desk	\$44.98	\$47.38	\$49.88
Telecommunications Programmer/Systems Analyst	\$80.77	\$85.07	\$89.56
Telecommunications Technician	\$43.47	\$45.78	\$48.19
Telecommunications/Communications Integration Eng.	\$85.82	\$90.38	\$95.15
Test Engineer	\$97.15	\$102.31	\$107.71
Voice Communications Manager	\$93.45	\$98.42	\$103.61
Voice Communications Technician	\$63.00	\$66.35	\$69.85
Web Content Analyst	\$48.26	\$50.83	\$53.51
Web Designer	\$63.21	\$66.57	\$70.08
Web Security Analyst	\$70.67	\$74.43	\$78.36
Web Software Developer	\$71.67	\$75.48	\$79.47
Supplies	5.00%	5.00%	5.00%
Travel	5.00%	5.00%	5.00%
Incidental Construction	5.00%	5.00%	5.00%

IMC – Off Site Pricing

Other Direct Costs	5.00%	5.00%	5.00%
--------------------	-------	-------	-------